

HOMEBUYING process



MEET WITH A REAL ESTATE PROFESSIONAL

Discuss your timeline and the type of home you're looking for, including style, price, and location.

GET PRE-APPROVED

You will need pay stubs, W-2s, and bank statements. Knowing what you can afford is critical to a successful shopping experience.



SEARCH FOR HOMES

Now for the fun part! Your Agent will schedule showings and help you find the perfect home.

* Not all real estate websites are the same. Your real estate professional has tools and systems to ensure you see every available home that meets your criteria including coming-soon and "pocket" listings.

MAKE AN OFFER

Your Agent will prepare the offer based on the price and terms you choose after guiding you on how to make the best offer possible.



NEGOTIATION & THE CONTRACT

It may take a few tries to get it just right, but hang in there. It will all be worth it in the end!

* In most cases, the contract provides you with a timeline to obtain financing, as well as time to inspect the physical condition of the home. Your real estate professional will inform you of all your rights and responsibilities related to the contract.

ACCEPTANCE & ESCROW

You and the Seller have agreed to the price and the terms. The home is effectively held for you until closing day. *Almost there!*



PREPARING FOR CLOSING

Perform due diligence, order the appraisal, conduct an inspection, and final review of the terms with your lender.

* You will be finalizing your loan, reviewing documents, and discussing the findings from the inspection. Your Agent will be managing this entire process for you.

CLOSING DAY IS HERE

Transfer of funds and ownership takes place. A title company or attorney typically acts as an independent third party to facilitate the closing.

